

AMIT PATEL

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HIGHLY ACCOMPLISHED, INNOVATIVE BUSINESS STRATEGIST KNOWN FOR SUCCESSFULLY DRIVING TRANSFORMATIONS

Professional Summary

Career distinguished by thought leadership and broad-based expertise in improving and maximizing organizational efficiency and productivity through transformation (digital, HR, and organizational). Skilled in partnering with “C” Suite and senior-level executives to build and deploy innovative strategies that serve as the foundation for sustained growth. Extensive experience working with Fortune 500 organizations as well as Start-ups.

Major Accomplishments

- **Partnered with NetApp’s** senior executives in formulating a corporate strategy for Global Pathways designed to increase annual revenue **by \$2 Billion in 3 years**.
- **Facilitated strategic workshops** with NetApp senior executives designed to enhance partner alliance (**Cognizant, Infosys, Tata Consulting Services, Wipro, and WWT**) relationships, increase investments for joint ventures, and generate **\$150 Million in new revenues**.
- **Partnered** as a **strategic advisor** with Baxalta’s “C” level executives, and Business HR partners in supporting a **\$29 Billion divestiture** from Baxter, and subsequent acquisition integration with Shire, **impacting 25,000 employees globally**.
- **Partnered with BNP Paribas and Bank of the West’s** Global Executive team in directing a much-needed strategic initiative to digitalize and modernize their leading technology systems resulting in **\$18.4 million annual projected revenue**.
- **Collaborated with Wells Fargo** senior executives in directing merger integration effort with Wachovia Bank, and creating a new entity, Wells Trade, which has **\$28 Billion Assets Under Management (AUM)**, **400K** customers, and **generates \$82 Million in revenues annually**.
- **Spearheaded Proctor & Gamble’s (P&G)** strategic transformation initiative to standardize the SAP platform across **five continents**, and standing up a global shared services group.
- **Managing Director of consulting firm, Scient**, which pioneered in developing digital strategies to help clients **create an online presence in the very early stages of eCommerce evolution**.

Professional Experience

MYTHOS GROUP | SAN FRANCISCO, CA
FOUNDER AND MANAGING DIRECTOR

2003 – PRESENT

A boutique management consulting firm that works with Fortune 100, Fortune 500, and Start-Ups worldwide on Strategic Planning, Transformation (Digital, HR, Organizational), Leadership Development, and Talent Management initiatives.

SELECT CLIENT ENGAGEMENTS

- **National Institutes of Health (NIH)/National Library of Medicine (NLM)**
World’s largest biomedical research agency with an annual budget of \$30.1 Billion.
Retained to lead initiatives to define the strategic vision and long-range plans for NLM.
 - **Facilitated workshops for 10 designated groups (5 external and 5 internal) to conduct a strategic landscape assessment and a functional audit** which served as input to create a strategic vision, SWOT analysis, long-range plans, and an organizational redesign roadmap for improving organizational efficacy.

- **NetApp/Global Pathways**
\$6B channel distribution group for NetApp (Cloud computing company) with 150 global and 2000 regional partners. Retained to build an effective business strategy to increase global corporate revenue.
 - *Defined, focused, and clarified strategic vision for **Global Pathways to successfully scale annual revenues.***
 - ***Advised HR Business Partner** in helping to reduce operating costs while increasing organizational efficacy and reconciling Global Pathways organizational structures, digital capabilities, and resources.*
- **Kaiser Permanente - Northern California Revenue Cycle**
National Healthcare Provider
Retained to lead initiatives to improve performance of client's HR and Training organizations supporting 1800 employees and another 9000 employees indirectly.
 - ***Facilitated workshops for 10 designated internal groups to conduct SWOT analysis** which served as input to create a strategic roadmap for improving organizational efficacy, capabilities, and competencies.*
- **Baxalta/Shire**
Biopharmaceutical Leader in developing treatments for rare diseases.
Retained to: orchestrate a global transformation initiative involving the divestiture of Baxalta from Baxter and subsequent acquisition by Shire, affecting 22,000 employees in over 100 countries.
 - *Served as a strategic change advisor to executives. Work Councils and external vendors to identify change impacts, and develop a transformation roadmap for organizational realignment, career frameworks, and cultural assimilation.*
- **Mondelez International**
International CPG company with annual revenue of \$26 Billion, and operating in approximately 160 countries.
Retained to: spearhead a global transformation initiative to create a centralized global shared services center.
 - *Directed the rollout of a centralized global shared services center impacting 110,000 employees with forecasted savings of over \$500 Million over three years.*

Early Career

Scient, San Francisco, CA, *Managing Director*
 PeopleSoft, Pleasanton, CA, *Practice Director*
 Andersen Consulting (Accenture), San Francisco, CA, *Senior Manager*
 Coopers & Lybrand, Arlington, VA, *Manager*
 American Management Systems, Arlington, VA, *Business Analyst / Team Lead*
 ICS, Tyson's Corner, VA, *Business Analyst*

Education & Professional Development / Certifications

JOHNS HOPKINS UNIVERSITY CAREY BUSINESS SCHOOL
 Master of Administrative Science Degree in Strategic Planning & Organization Development

UNIVERSITY OF MARYLAND
 Bachelor of Science Degree in Computer Science

UNIVERSITY OF BOMBAY
 Bachelor of Science Degree in Accounting & Economics

Organization Design Community (ODC) – **Organization Design Program Certification**
 William Bridges & Associates (Linkage, Inc.) – **Leading Organizational Transitions (LOT), Train-The-Trainer**
 Prosci Learning Center – **Change Management (ADKAR) and Advanced Change Management**
 Project Management Institute (PMI) – **Project Management Professional (PMP) Certified**

Publications

Amazon.Com: [Turning Ideas Into Impact](#)
 Thought Leadership: <https://mythosgroupinc.com/blog/>

Authority Magazine: [Working Well: How Companies Are ...](#)
 Thrive Global: [Build Trust With Empathy](#)